

7<sup>th</sup> December 2021

The Chairman  
Public contracts review Board  
[Info.pcrb@gov.mt](mailto:info.pcrb@gov.mt)



Dear Mr. Chairman,

**RE: Malta Business Registry reasoned letter of reply following the Objection/Appeal raised by Antes Insurance Brokers Limited (C 10536) on 2<sup>nd</sup> December 2021 in relation to the Tender for the Provision of Health and Life Insurance Policies for the Malta Business Registry, specifically Lot 2 Group Life Insurance Policy.**

That the Malta Business Registry received the letter of objection filed by ANTES Insurance Brokers Limited (C 10536) via the PCRB on 3<sup>rd</sup> December 2021 and was given ten (10) calendar days within which to file this reasoned letter of reply.

In this regard, Antes Insurance Brokers Limited are stating that the quotations provided by the two bidders i.e., Antes Insurance Brokers Limited and AIB Insurance Brokers Limited (C 29741) are identical and Antes Insurance Brokers Limited are therefore not in agreement with the recommendation of the Evaluation Committee.

In their Evaluation of the submitted bid, the Evaluation Committee's reasoning was as follows: In Item No. 4 of the Tenderer's Technical Offer (both attached with this letter), Antes Insurance Brokers have failed to tick the box indicating that the rates are applicable for a period of three (3) years (neither yes or no was ticked), stating also that any guarantees are subject to various conditions. On the other hand, AIB Insurance Brokers Limited have guaranteed the rates for the whole three (3) years by ticking the appropriate box, hence the reason why AIB Insurance Brokers Limited has been considered as technically compliant as opposed to Antes Insurance Brokers Limited.

Therefore, in view of the above, whilst reserving the right to make further submission and present further evidence, the Malta Business Registry humbly requests that the PCRB rejects this appeal submitted by Antes Insurance Brokers Limited.

  
Dr Geraldine Ann Spiteri Lucas  
Chief Executive Officer

**Malta Business Registry**

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